

TIKA RAM GIRLS COLLEGE SONEPAT

Lesson Plan Format

NAME OF ASSISTANT/ASSOCIATE PROFESSOR Dr. Nisha Dahiya
 CLASS AND SECTION M.Com (Previous) 2nd Sem.
 SUBJECT Organisational Behaviour

WEEK 1	DESCRIPTION
1.01.24	Introduction of Organisational Behaviour
2.01.24	Management and Organisational Behaviour
3.01.24	Features, Determinants & Concepts of O.B
4.01.24	Scope of O.B
5.01.24	Significance of O.B
6.01.24	Relationship to other fields
WEEK 2	
8.01.24	Criticism of O.B
9.01.24	Revision
10.01.24	"
11.01.24	Introduction of Learning
12.01.24	Features and Nature of Learning
13.01.24	Process of Learning
WEEK 3	
15.01.24	Theories of Learning
16.01.24	"
18.01.24	"
19.01.24	Principles of Learning
20.01.24	"
WEEK 4	
22.01.24	Significance of Learning
23.01.24	"
24.01.24	Revision
25.01.24	"
27.01.24	"
WEEK 5	
29.01.24	Revision of Unit - I
30.01.24	"
31.01.24	Test
01.02.24	Introduction of Attitude
02.02.24	Features, Sources of Attitude
03.02.24	Functions

WEEK 6	DESCRIPTION
05.02.24	Methods of Changing Attitude
06.02.24	"
07.02.24	Revision of Attitude
08.02.24	"
09.02.24	Introduction of Personality
10.02.24	Features & Nature of Personality
WEEK 7	
12.02.24	Personality Models
13.02.24	"
15.02.24	"
16.02.24	Theories of Personality
17.02.24	"
WEEK 8	
19.02.24	"
20.02.24	Revision of Personality
21.02.24	"
22.02.24	Introduction of Perception
23.02.24	"
24.02.24	Process & Factors influencing perception
WEEK 9	
26.02.24	"
27.02.24	Importance of Perception
28.02.24	"
29.02.24	Managing the perception process
01.03.24	"
02.03.24	Revision
WEEK 10	
04.03.24	Introduction of Group & Group Dynamics
05.03.24	"
06.03.24	Importance of Groups
07.03.24	Types of Groups
09.03.24	"
WEEK 11	
11.03.24	"
12.03.24	Theories of Group Formation
13.03.24	"
14.03.24	Introduction of Group Dynamics
15.03.24	Components of Group Dynamics
16.03.24	"
WEEK 12	
18.03.24	"
19.03.24	"
20.03.24	Social loafing
21.03.24	"
22.03.24	Introduction Team Building & Development

WEEK 13	DESCRIPTION
	----- HOLI BREAK-----
WEEK 14	
01.04.24	Features of Team
02.04.24	Types of Team
03.04.24	Stages of Team Development
04.04.24	Team Building Techniques
05.04.24	Revision
06.04.24	"
WEEK 15	
08.04.24	Introduction of ^{organization} Conflict
09.04.24	"
10.04.24	Types of Conflict
12.04.24	"
13.04.24	"
WEEK 16	
15.04.24	"
16.04.24	Sources of Conflict & Process of Conflicts
18.04.24	"
19.04.24	"
20.04.24	Approaches to Conflict
WEEK 17	
22.04.24	Functional & Dysfunctional Conflict
23.04.24	Meaning of Organisational Development
24.04.24	"
25.04.24	Change Agent
26.04.24	Overcoming Resistance to change
27.04.24	"

TIKA RAM GIRLS COLLEGE SONEPAT

Lesson Plan Format

NAME OF ASSISTANT/ASSOCIATE PROFESSOR Ms. Mouliq

CLASS AND SECTION M. Com 2nd Sem

SUBJECT Management Accounting

WEEK 1	DESCRIPTION
1.01.24	Introduction of Management Accounting
2.01.24	"
3.01.24	Nature & Scope
4.01.24	"
5.01.24	Relation with Cost Accounting
6.01.24	" " Financial Accounting.
WEEK 2	
8.01.24	Management Accounting Functions
9.01.24	Techniques & Principles
10.01.24	"
11.01.24	"
12.01.24	"
13.01.24	Scope, Utility & Limitations
WEEK 3	
15.01.24	"
16.01.24	"
18.01.24	Essentials for Success
19.01.24	"
20.01.24	Management for Accountant
WEEK 4	
22.01.24	"
23.01.24	Position, Role and Responsibility
24.01.24	"
25.01.24	"
27.01.24	"
WEEK 5	
29.01.24	Budgetary Control
30.01.24	Introduction
31.01.24	"
01.02.24	Managerial Control Process
02.02.24	"
03.02.24	Benefits & Limitations

WEEK 6	DESCRIPTION
05.02.24	Installation of the System
06.02.24	"
07.02.24	Classification of Budgets
08.02.24	"
09.02.24	"
10.02.24	"
WEEK 7	
12.02.24	Preparation of different Type of Budgets
13.02.24	"
15.02.24	"
16.02.24	"
17.02.24	Performance Budget Vs Zero
WEEK 8	
19.02.24	Base Budgeting
20.02.24	"
21.02.24	"
22.02.24	Revision of Budgetary Control
23.02.24	"
24.02.24	Leasing Financing
WEEK 9	
26.02.24	"
27.02.24	Lease or buy decision
28.02.24	"
29.02.24	Evaluation of Lease Methods
01.03.24	"
02.03.24	"
WEEK 10	
04.03.24	Revision of Unit II
05.03.24	Introduction of Contemporary Issues in Management Accounting
06.03.24	"
07.03.24	"
09.03.24	"
WEEK 11	
11.03.24	Value Chain Analysis
12.03.24	"
13.03.24	Activity Based Accounting
14.03.24	"
15.03.24	Quality Costing
16.03.24	"
WEEK 12	
18.03.24	"
19.03.24	Target & life Cycle Costing
20.03.24	"
21.03.24	"
22.03.24	Revision of Unit III

WEEK 13	DESCRIPTION
	Class Test
	"
	----- HOLI BREAK-----
	Responsibility Accounting of Unit IV.
	"
	"
WEEK 14	
01.04.24	Types of Responsibility Centers
02.04.24	"
03.04.24	Prerequisites & Utility
04.04.24	"
05.04.24	"
06.04.24	Decision Involving Alternate choices
WEEK 15	
08.04.24	"
09.04.24	Cost Concepts
10.04.24	Make or buy decisions
12.04.24	"
13.04.24	Expand or buy decisions
WEEK 16	
15.04.24	Retain or Replace Exploring
16.04.24	New Markets
18.04.24	"
19.04.24	"
20.04.24	optimum product Mix
WEEK 17	
22.04.24	Adding and dropping a Product.
23.04.24	Reporting to Management
24.04.24	"
25.04.24	Steps for effective Management
26.04.24	Requisites of Ideal Report
27.04.24	— Revision —

TIKA RAM GIRLS COLLEGE SONEPAT

Lesson Plan Format

NAME OF ASSISTANT/ASSOCIATE PROFESSOR Manisha
 CLASS AND SECTION M.Com 2nd Sem.
 SUBJECT Financial Management

WEEK 1	DESCRIPTION
1.01.24	introduction of Financial Management, Meaning, definitions,
2.01.24	Financing decision, Investment Decision,
3.01.24	Distribution or Dividend Decision
4.01.24	- Practice -
5.01.24	over Capitalisation
6.01.24	under Capitalisation
WEEK 2	
8.01.24	Goal of financial Management
9.01.24	Finance Function
10.01.24	interface between finance & other Business Functions.
11.01.24	- Practice -
12.01.24	Financial Planning - introduction, objective, Benefit
13.01.24	Guidelines, step in Financial Planning
WEEK 3	
15.01.24	Factor Affecting Financial Planning
16.01.24	Estimation of financial Requirement
18.01.24	Theories of Capitalization
19.01.24	Practice
20.01.24	Practice
WEEK 4	
22.01.24	Time value of Money - introduction, Rationale
23.01.24	- future value
24.01.24	- Practical Practices
25.01.24	- Do -
27.01.24	- D -
WEEK 5	
29.01.24	- Present Value Method
30.01.24	Practical question
31.01.24	- Do -
01.02.24	Construction of Present value Table & Annuity Tables
02.02.24	- practical question
03.02.24	- Do -

WEEK 6	DESCRIPTION
05.02.24	Cost of Capital, introduction, Meaning, Features.
06.02.24	Types of Cost Capital, uses of cost
07.02.24	Computation of cost of Capital
08.02.24	Practical question
09.02.24	- Do -
10.02.24	Student Problem.
WEEK 7	
12.02.24	introduction of leverage - Meaning, features, objective
13.02.24	Application of operating leverage.
15.02.24	- Practical Practices
16.02.24	- Financial leverage
17.02.24	- Practical Practices
WEEK 8	
19.02.24	- combined leverage
20.02.24	- Practical Practices
21.02.24	• Break Even Points
22.02.24	Student Problems
23.02.24	introduction - Capital Structure - Features, factors
24.02.24	Theories
WEEK 9	
26.02.24	Relevance of Capital Structure Decision
27.02.24	- Do -
28.02.24	Net income Approach
29.02.24	- Do - Practical Practices
01.03.24	Modigliani - and Miller approach
02.03.24	effect of corporate Taxation on Market value.
WEEK 10	
04.03.24	introduction - Dividend decision - introduction
05.03.24	Traditional approach,
06.03.24	Dividend Relevance Model
07.03.24	Stability of Dividend
09.03.24	forms of dividend.
WEEK 11	
11.03.24	introduction - Capital Budgeting - importance
12.03.24	Complexities involved in Capital Budgeting
13.03.24	Phase of capital expenditure decision
14.03.24	identification of investment opportunities
15.03.24	Rational of Capital Budgeting
16.03.24	Process, Appraisal criteria.
WEEK 12	
18.03.24	Risk analysis - Meaning, Features, Type
19.03.24	Source of risk in Capital Budgeting
20.03.24	Risk Adjusted Discount Rate
21.03.24	Probability distribution approach
22.03.24	Simulation & Decision tree approach

WEEK 13	DESCRIPTION
	----- HOLI BREAK-----
WEEK 14	
01.04.24	Corporate Restructuring
02.04.24	Merger & Acquisition
03.04.24	Take over
04.04.24	Amalgamation
05.04.24	Leverage Buy-out
06.04.24	Management Buy-out
WEEK 15	
08.04.24	Financial Restructuring -
09.04.24	Share split
10.04.24	Consolidation
12.04.24	Cancellation of paid up capital
13.04.24	Corporate Failure
WEEK 16	
15.04.24	Liquidation
16.04.24	Revision
18.04.24	Revision
19.04.24	Revision
20.04.24	Revision
WEEK 17	
22.04.24	Student Problem
23.04.24	Revision
24.04.24	Revision
25.04.24	Revision
26.04.24	Revision
27.04.24	Revision

TIKA RAM GIRLS COLLEGE SONEPAT

Lesson Plan Format

NAME OF ASSISTANT/ASSOCIATE PROFESSORMS. Seema Raw.....
 CLASS AND SECTIONM.Com (Previous) 2nd Sem.....
 SUBJECTInvestment Management.....

WEEK 1	DESCRIPTION
1.01.24	Investment - Meaning, elements, Features, Importance.
2.01.24	Investment - objectives, Scope, Process
3.01.24	Sources of financial Investment Information
4.01.24	Investment Process
5.01.24	Investment Avenues
6.01.24	Investment Avenues
WEEK 2	
8.01.24	Tax and Transaction Cost in Investment
9.01.24	Continue - Tax and Transaction cost in Investment
10.01.24	Risk - Meaning, Types of Risk
11.01.24	Measurement of Risk
12.01.24	Continue Measurement of Risk
13.01.24	Time value of Money.
WEEK 3	
15.01.24	Capital Market - Meaning, nature, features Roles
16.01.24	Structure of Capital Market → financial Institutions
18.01.24	Structure of Capital Market → Security Market
19.01.24	Growth of Capital Market in India, Defects in Capital Market
20.01.24	Reforms & Suggestions for Improvement of Capital Market
WEEK 4	
22.01.24	Primary Market - Meaning & functions.
23.01.24	Methods of Issuing new securities (Primary Market)
24.01.24	Continue - methods of Issuing new securities.
25.01.24	Secondary Market - Meaning, characteristics of stock exchange, functi.
27.01.24	Role of Secondary Market and Difference b/w Primary & Secondary
WEEK 5	
29.01.24	Listing of securities on stock exchanges - Advantages, drawback, Legal
30.01.24	Procedure of listing, criteria & Refusal of listing & appeal ^{requirement}
31.01.24	Spot, future, forward transactions
01.02.24	Methods of Trading in Stock Exchange
02.02.24	Intermediaries in Stock Market - Broker
03.02.24	Continue Broker

WEEK 6	DESCRIPTION
05.02.24	Market makers, jobbers
06.02.24	Stock exchanges of India.
07.02.24	Role of SEBI → meaning, objective, organisation
08.02.24	Role of SEBI in market.
09.02.24	Intermediaries in capital market
10.02.24	- Do -
WEEK 7	
12.02.24	Continue - Intermediaries in Capital Market
13.02.24	Security Valuation - Equity, Preference, Debentures
15.02.24	- Do -
16.02.24	- Do -
17.02.24	- Do -
WEEK 8	
19.02.24	Derivatives :- options
20.02.24	- Do -
21.02.24	- Do -
22.02.24	Derivatives :- futures
23.02.24	- Do -
24.02.24	- Do -
WEEK 9	
26.02.24	Fundamental Analysis :- Economic Analysis
27.02.24	- Do -
28.02.24	Industry Analysis
29.02.24	- Do -
01.03.24	Company Analysis
02.03.24	- Do -
WEEK 10	
04.03.24	Continue Company Analysis
05.03.24	Technical Analysis
06.03.24	- Do -
07.03.24	- Do -
09.03.24	- Do -
WEEK 11	
11.03.24	Indicators and oscillators
12.03.24	- Do -
13.03.24	- Do -
14.03.24	- Do -
15.03.24	- Do -
16.03.24	- Do -
WEEK 12	
18.03.24	Efficient Market Theory
19.03.24	- Do -
20.03.24	- Do -
21.03.24	- Do -
22.03.24	- Do -

WEEK 13	DESCRIPTION
	----- HOLI BREAK-----
WEEK 14	
01.04.24	Revision of 1st unit
02.04.24	-Do-
03.04.24	-Do-
04.04.24	-Do-
05.04.24	-Do-
06.04.24	-Do-
WEEK 15	
08.04.24	Revision of 2nd unit
09.04.24	-Do-
10.04.24	-Do-
12.04.24	-Do-
13.04.24	-Do-
WEEK 16	
15.04.24	Revision of 3rd Unit
16.04.24	-Do-
18.04.24	-Do-
19.04.24	-Do-
20.04.24	-Do-
WEEK 17	
22.04.24	Revision of 4th unit
23.04.24	-Do-
24.04.24	-Do-
25.04.24	-Do-
26.04.24	-Do-
27.04.24	-Do-

TIKA RAM GIRLS COLLEGE SONEPAT

Lesson Plan Format

NAME OF ASSISTANT/ASSOCIATE PROFESSOR MS. Suman
 CLASS AND SECTION M. com (P) IInd Sem
 SUBJECT Entrepreneurship Development

WEEK 1	DESCRIPTION
1.01.24	Entrepreneurship :- Concept, Knowledge and skills — Do — Characteristics of Successful Entrepreneurs Role of entrepreneurship in Economic Development — Do —
2.01.24	
3.01.24	
4.01.24	
5.01.24	
6.01.24	
WEEK 2	
8.01.24	Entrepreneurship process; Factor impacting emergence of ent. — Do — — Do — — Do — Starting the venture: generating business ideas — Do — — Do —
9.01.24	
10.01.24	
11.01.24	
12.01.24	
13.01.24	
WEEK 3	
15.01.24	Method of generating ideas, opportunity recognition — Do — — Do — — Do —
16.01.24	
18.01.24	
19.01.24	
20.01.24	Feasibility study - Market Feasibility, Technical-operational
WEEK 4	
22.01.24	Functional plan - Marketing plan - Marketing Research. — Do — — Do — — Do — — Do — — Do —
23.01.24	
24.01.24	
25.01.24	
27.01.24	
WEEK 5	
29.01.24	Organizational plan Form of organisation, ownership, designing org. structure — Do — — Do —
30.01.24	
31.01.24	
01.02.24	Functional plan Cash Budget, working capital
02.02.24	
03.02.24	

WEEK 6	DESCRIPTION
05.02.24	Sources of Finance.
06.02.24	— Do —
07.02.24	— Do —
08.02.24	— Do —
09.02.24	— Do —
10.02.24	— Do —
WEEK 7	
12.02.24	Commercial Bank.
13.02.24	— Do —
15.02.24	— Do —
16.02.24	— Do —
17.02.24	— Do —
WEEK 8	
19.02.24	Venture Capital
20.02.24	— Do —
21.02.24	— Do —
22.02.24	— Do —
23.02.24	— Do —
24.02.24	— Do —
WEEK 9	
26.02.24	Financial institutions
27.02.24	— Do —
28.02.24	— Do —
29.02.24	— Do —
01.03.24	— Do —
02.03.24	— Do —
WEEK 10	
04.03.24	Supporting Entrepreneurs: legal issues
05.03.24	— Do —
06.03.24	— Do —
07.03.24	— Do —
09.03.24	— Do —
WEEK 11	
11.03.24	Intellectual Property Rights
12.03.24	— Do —
13.03.24	— Do —
14.03.24	— Do —
15.03.24	— Do —
16.03.24	— Do —
WEEK 12	
18.03.24	Revision of End unit
19.03.24	— Do —
20.03.24	— Do —
21.03.24	— Do —
22.03.24	— Do —

WEEK 13	DESCRIPTION
	----- HOLI BREAK-----
WEEK 14	Revision of II nd unit
01.04.24	— Do —
02.04.24	— Do —
03.04.24	— Do —
04.04.24	— Do —
05.04.24	— Do —
06.04.24	— Do —
WEEK 15	Revision of III rd unit
08.04.24	— Do —
09.04.24	— Do —
10.04.24	— Do —
12.04.24	— Do —
13.04.24	— Do —
WEEK 16	Revision of IV th unit
15.04.24	— Do —
16.04.24	— Do —
18.04.24	— Do —
19.04.24	— Do —
20.04.24	— Do —
WEEK 17	Presentation
22.04.24	— Do —
23.04.24	— Do —
24.04.24	— Do —
25.04.24	— Do —
26.04.24	— Do —
27.04.24	— Do —

TIKA RAM GIRLS COLLEGE SONEPAT

Lesson Plan Format

NAME OF ASSISTANT/ASSOCIATE PROFESSOR Dr. Nisha Dahiya
 CLASS AND SECTION M.Com (Bee) 2nd Sem
 SUBJECT Open Elective (Fundamental of Management)

WEEK 1	DESCRIPTION
1.01.24	Introduction of Management Concept & Nature of Management
2.01.24	
3.01.24	
4.01.24	Evolution of Management thoughts " traditional approach
5.01.24	
6.01.24	
WEEK 2	
8.01.24	" Behavioural approach
9.01.24	
10.01.24	
11.01.24	" Contingency
12.01.24	
13.01.24	
WEEK 3	
15.01.24	Revision of Unit-I " Planning
16.01.24	
18.01.24	
19.01.24	" Decision-Making
20.01.24	
22.01.24	
WEEK 4	
22.01.24	Organization " Basic issues in organization
23.01.24	
24.01.24	
25.01.24	" "
27.01.24	
29.01.24	
WEEK 5	
29.01.24	Decentralization " "
30.01.24	
31.01.24	
01.02.24	Span of Management " "
02.02.24	
03.02.24	

WEEK 6	DESCRIPTION
05.02.24	"
06.02.24	"
07.02.24	Span of Management
08.02.24	"
09.02.24	"
10.02.24	"
WEEK 7	
12.02.24	Departmentation
13.02.24	"
15.02.24	"
16.02.24	"
17.02.24	Leading
WEEK 8	
19.02.24	"
20.02.24	"
21.02.24	Motivation
22.02.24	"
23.02.24	"
24.02.24	"
WEEK 9	
26.02.24	Span theories
27.02.24	"
28.02.24	"
29.02.24	"
01.03.24	Leadership
02.03.24	"
WEEK 10	
04.03.24	Styles
05.03.24	"
06.03.24	Theories
07.03.24	"
09.03.24	"
WEEK 11	
11.03.24	Leadership development
12.03.24	"
13.03.24	"
14.03.24	Revision
15.03.24	"
16.03.24	"
WEEK 12	
18.03.24	Management Control
19.03.24	"
20.03.24	"
21.03.24	Control Techniques
22.03.24	"

WEEK 13	DESCRIPTION
	----- HOLI BREAK-----
WEEK 14	
01.04.24	"
02.04.24	Control System
03.04.24	"
04.04.24	"
05.04.24	Ethics & Social Responsibility
06.04.24	"
WEEK 15	
08.04.24	"
09.04.24	"
10.04.24	Revision of Management Control
12.04.24	"
13.04.24	"
WEEK 16	
15.04.24	Revision of Unit - I
16.04.24	"
18.04.24	"
19.04.24	Revision of Unit - II
20.04.24	"
WEEK 17	
22.04.24	Revision of Unit - III
23.04.24	"
24.04.24	"
25.04.24	Revision of Unit - IV
26.04.24	"
27.04.24	"

TIKA RAM GIRLS COLLEGE SONEPAT

Lesson Plan Format

NAME OF ASSISTANT/ASSOCIATE PROFESSOR MS. Nisha Dahiya
MS. Manisha
 CLASS AND SECTION M. Com (Final)
 SUBJECT International Business and Environment

WEEK 1	DESCRIPTION
1.01.24	Introduction of international Business - Meaning, Nature
2.01.24	Significance dimension
3.01.24	types and level of international Business
4.01.24	Business - Environment - Meaning, Nature
5.01.24	Objective, function
6.01.24	Significance dimension
WEEK 2	
8.01.24	Strategic decision - Geographic
9.01.24	Economic, political
10.01.24	Demographic, social
11.01.24	Cultural & Regulatory framework
12.01.24	International Economic cooperations & Agreements
13.01.24	Regional economic Integration - Trade block
WEEK 3	
15.01.24	- Do -
16.01.24	- Do -
18.01.24	- Do -
19.01.24	Integration and Custom Unions
20.01.24	Do
WEEK 4	
22.01.24	Continue Custom Unions
23.01.24	"
24.01.24	"
25.01.24	SAARC S A P T A
27.01.24	"
WEEK 5	
29.01.24	Indo Lanka free trade agreements
30.01.24	"
31.01.24	"
01.02.24	"
02.02.24	NAFTA,
03.02.24	"

WEEK 6	DESCRIPTION
05.02.24	International Economic Institutions
06.02.24	IMF
07.02.24	''
08.02.24	WORLD Bank
09.02.24	''
10.02.24	UNCTAD
WEEK 7	
12.02.24	Continue UNCTAD
13.02.24	IMODO and WTO
15.02.24	''
16.02.24	''
17.02.24	Multifibre Agreements
WEEK 8	
19.02.24	International Trade and Payments.
20.02.24	''
21.02.24	''
22.02.24	''
23.02.24	''
24.02.24	''
WEEK 9	
26.02.24	Protection Barriers - Tariff
27.02.24	Non Tariff Barriers
28.02.24	''
29.02.24	State Trading
01.03.24	''
02.03.24	''
WEEK 10	
04.03.24	Foreign Trade Policy
05.03.24	''
06.03.24	''
07.03.24	Global Sourcing
09.03.24	''
WEEK 11	
11.03.24	BoP
12.03.24	''
13.03.24	''
14.03.24	BoT and Indian Sense
15.03.24	''
16.03.24	''
WEEK 12	
18.03.24	Foreign exchange Market
19.03.24	''
20.03.24	''
21.03.24	''
22.03.24	''

WEEK 13	DESCRIPTION
	----- HOLI BREAK-----
WEEK 14	
01.04.24	Types of exchange Rates
02.04.24	"
03.04.24	"
04.04.24	Participation in Foreign exchange Market
05.04.24	"
06.04.24	"
WEEK 15	
08.04.24	Types of Foreign exchange Market
09.04.24	"
10.04.24	"
12.04.24	ER QUOTA - Determination of Exchange rates
13.04.24	"
WEEK 16	
15.04.24	Future, options, Swap operations
16.04.24	"
18.04.24	Arbitrage - Convertibility in Rupees
19.04.24	ER Arrangements in India
20.04.24	"
WEEK 17	
22.04.24	Revision of Syllabus
23.04.24	"
24.04.24	"
25.04.24	"
26.04.24	"
27.04.24	"

TIKA RAM GIRLS COLLEGE SONEPAT

Lesson Plan Format

NAME OF ASSISTANT/ASSOCIATE PROFESSOR MS. Suman

CLASS AND SECTION M. com F

SUBJECT Business Research Methodology

WEEK 1	DESCRIPTION
1.01.24	Introduction to Business Research.
2.01.24	Do
3.01.24	Managerial Value of Business Research
4.01.24	characteristics of Good Business Research. - objective
5.01.24	Do.
6.01.24	ethical Issue concerning Research Participants.
WEEK 2	
8.01.24	Stages in Research Process
9.01.24	u
10.01.24	u
11.01.24	Significance of Research
12.01.24	Limitation of Research in India
13.01.24	Revision
WEEK 3	
15.01.24	Types of Research
16.01.24	Do
18.01.24	Do
19.01.24	Do
20.01.24	Application of Research in Business Decision
WEEK 4	
22.01.24	Formulation of Research Problem - Introduction
23.01.24	Identification and Selection of a Research Problem
24.01.24	The process of Problem Formulation
25.01.24	Do
27.01.24	Decision - oriented Research Objectives
WEEK 5	
29.01.24	Formulation of Research Hypothesis
30.01.24	Do
31.01.24	Rule of Constructing Hypothesis
01.02.24	Testing of Hypothesis
02.02.24	Function of Hypothesis
03.02.24	Do.

WEEK 6	DESCRIPTION
05.02.24	Business Research proposals
06.02.24	— Do. —
07.02.24	Types of Research proposals
08.02.24	Structuring the Research proposal.
09.02.24	Evaluating the Research proposal
10.02.24	— Do. —
WEEK 7	
12.02.24	Research Design :- Advantages, Contents.
13.02.24	Do.
15.02.24	Process of Research Design
16.02.24	Subject Matter of Research Design
17.02.24	Do.
WEEK 8	
19.02.24	Exploratory Research Design
20.02.24	Method of Exploratory Research
21.02.24	Descriptive Research Design - Casual Research
22.02.24	— Do. —
23.02.24	— Do. —
24.02.24	Experimental Research Design - Meaning
WEEK 9	
26.02.24	Basic Issues in Experimental Design
27.02.24	— Do. —
28.02.24	— Do. —
29.02.24	Methods of Data Collection
01.03.24	— Do. —
02.03.24	— Do. —
WEEK 10	
04.03.24	Primary Data Collection Methods
05.03.24	— Do. —
06.03.24	Questionnaire Design Procedure
07.03.24	— Do. —
09.03.24	Questionnaire Design Process
WEEK 11	
11.03.24	— Do. —
12.03.24	Data Processing
13.03.24	— Do. —
14.03.24	— Do. —
15.03.24	Types of Tables
16.03.24	Diagrammatic Presentation of Data
WEEK 12	
18.03.24	Types of Diagram
19.03.24	Data Analysis and Interpretation
20.03.24	— Do. —
21.03.24	— Do. —
22.03.24	— Do. —

WEEK 13	DESCRIPTION
	----- HOLI BREAK-----
WEEK 14	
01.04.24	Sampling - Introduction, Principle, Methods
02.04.24	— Do —
03.04.24	— Do —
04.04.24	— Do —
05.04.24	Method of Non Probability Sampling
06.04.24	— Do —
WEEK 15	
08.04.24	Writing a Research Report
09.04.24	— Do —
10.04.24	Types of Reports
12.04.24	Stages of Writing an Academic Report
13.04.24	— Do —
WEEK 16	
15.04.24	Presentation of Research Results
16.04.24	— Do —
18.04.24	— Do —
19.04.24	Use of Computer in Research
20.04.24	— Do —
WEEK 17	
22.04.24	Revision of I st unit
23.04.24	Revision of II nd unit
24.04.24	— Do —
25.04.24	Revision of III rd unit
26.04.24	Revision of IV th unit
27.04.24	— Do —

TIKA RAM GIRLS COLLEGE SONEPAT

Lesson Plan Format

NAME OF ASSISTANT/ASSOCIATE PROFESSOR MS. Seema Rani
 CLASS AND SECTION M.Com. (Final) 4th Semester
 SUBJECT Human Resource Management

WEEK 1	DESCRIPTION
1.01.24	Human Resource management - Meaning & Nature.
2.01.24	scope and Importance of Human Resource Management
3.01.24	Function of Human Resource Mgmt
4.01.24	"
5.01.24	"
6.01.24	Evaluation of Human Resource Management
WEEK 2	
8.01.24	Human Resource Planning
9.01.24	"
10.01.24	"
11.01.24	Worker's Participation - Concept, need, objectives
12.01.24	Forms of Worker's Participation
13.01.24	Prerequisites of Worker's Participation
WEEK 3	
15.01.24	evaluation of the scheme of worker's Participation
16.01.24	"
18.01.24	Evaluation of schemes of W.P.M.
19.01.24	Essential features, functions of Joint Mgmt Council
20.01.24	Progress of Joint mgmt council in India.
WEEK 4	
22.01.24	Causes of failure of Joint mgmt Councils
23.01.24	"
24.01.24	Revision of Worker's Participation
25.01.24	Presentation of worker's Participation concept
27.01.24	"
WEEK 5	
29.01.24	Trade Unions - Meaning & Definitions, objectives
30.01.24	Principles of Trade Unions
31.01.24	Functions of a Trade Unions
01.02.24	"
02.02.24	"
03.02.24	Growth of Trade Union Movements

WEEK 6	DESCRIPTION
05.02.24	Trade Union Tactics
06.02.24	Trade Union movement in India
07.02.24	"
08.02.24	Problems of Trade Union in India
09.02.24	Measures of Strengthening Trade Union movement
10.02.24	"
WEEK 7	
12.02.24	Collective Bargaining - Concept, Nature, features
13.02.24	"
15.02.24	essentials, scope, Pre-requisites for Collective bargaining
16.02.24	"
17.02.24	"
WEEK 8	
19.02.24	Types of Collective Bargaining
20.02.24	Process of Collective Bargaining
21.02.24	Revision of Trade Union & Collective Bargaining.
22.02.24	"
23.02.24	"
24.02.24	"
WEEK 9	
26.02.24	Employee morale :- Meaning & Definition of Morale
27.02.24	Nature of Morale
28.02.24	Determinants of employee morale
29.02.24	Factors Affecting morale
01.03.24	Measurement or evaluation of Morale
02.03.24	Factors improving Morale
WEEK 10	
04.03.24	Productivity :- meaning & Definitions
05.03.24	Productivity & Profitability
06.03.24	Objectives of Productivity Measurement
07.03.24	Factors influencing Industrial Productivity
09.03.24	"
WEEK 11	
11.03.24	Continue - factors influencing Industrial Productivity
12.03.24	Significance of Productivity measurement
13.03.24	"
14.03.24	Pre-requisites of Productivity measurement
15.03.24	Causes of low Productivity
16.03.24	Techniques for improving Productivity
WEEK 12	
18.03.24	Importance of human factors in Productivity
19.03.24	"
20.03.24	"
21.03.24	Revision of Productivity
22.03.24	"

WEEK 13	DESCRIPTION
	----- HOLI BREAK-----
WEEK 14	
01.04.24	Presentation of Unit - I
02.04.24	"
03.04.24	"
04.04.24	"
05.04.24	"
06.04.24	"
WEEK 15	
08.04.24	Presentation of Unit - II
09.04.24	"
10.04.24	"
12.04.24	"
13.04.24	"
WEEK 16	
15.04.24	Presentation of Unit - III
16.04.24	"
18.04.24	"
19.04.24	"
20.04.24	"
WEEK 17	
22.04.24	Presentation of Unit - IV
23.04.24	"
24.04.24	"
25.04.24	"
26.04.24	"
27.04.24	"

TIKA RAM GIRLS COLLEGE SONEPAT

Lesson Plan Format

NAME OF ASSISTANT/ASSOCIATE PROFESSOR Ms Manisha

CLASS AND SECTION M.Com 4th Sem

SUBJECT Corporate Tax

WEEK 1	DESCRIPTION
1.01.24	introduction - Company, Residence
2.01.24	Scope of total income
3.01.24	Tax evasion, Tax avoidance
4.01.24	Tax Planning
5.01.24	Tax Management
6.01.24	Dividend Tax
WEEK 2	
8.01.24	Location, Nature & Size of Business
9.01.24	Form of Business organisation
10.01.24	Comparative study of Partnership firm
11.01.24	Practical question
12.01.24	- Do -
13.01.24	- Do -
WEEK 3	
15.01.24	- Do -
16.01.24	Student problem
18.01.24	Tax Provision in respect of free trade zone
19.01.24	Infrastructure Development
20.01.24	Tax Provision in respect of backward area
WEEK 4	
22.01.24	Tax Provision in respect of tax incentive to exporters
23.01.24	Practical question
24.01.24	Practical question
25.01.24	Student problem
27.01.24	Student problem
WEEK 5	
29.01.24	Deduction in respect of Profit & gains from Housing project
30.01.24	income procedure of companies
31.01.24	Practices
01.02.24	Practices
02.02.24	Purchase an assets on installment on hire
03.02.24	Practical question

WEEK 6	DESCRIPTION
05.02.24	Practice question
06.02.24	Student Problem
07.02.24	Amalgamation
08.02.24	Tax Incentive of Amalgamation
09.02.24	Consequences of non-fulfilment
10.02.24	Practical question
WEEK 7	
12.02.24	Demergers - Definition
13.02.24	Demerged- Company, resulting
15.02.24	Tax Incentive to Resulting Company
16.02.24	Practical
17.02.24	Practices
WEEK 8	
19.02.24	Tax Planning Relating to Capital structure decision
20.02.24	Practice question
21.02.24	- Do -
22.02.24	- Do -
23.02.24	Impact of capital structure on exemption
24.02.24	Accumulated Profit
WEEK 9	
26.02.24	Dividend distribution
27.02.24	Tax planning in relation to dividend income
28.02.24	Practical question
29.02.24	- Do -
01.03.24	- Do -
02.03.24	Student Problem
WEEK 10	
04.03.24	Inter-divi corporate dividend
05.03.24	Bonus share
06.03.24	Distribution of Dividend
07.03.24	Practical question
09.03.24	Student Problem
WEEK 11	
11.03.24	Managerial Remuneration
12.03.24	Tax Planning for employer
13.03.24	Salary Structure from employee Point of view
14.03.24	Future Benefit
15.03.24	Present Benefit
16.03.24	Residential accommodation
WEEK 12	
18.03.24	Motor Cars, Sweepers, gardeners
19.03.24	Tax Planning for employee
20.03.24	Practical question
21.03.24	- Do -
22.03.24	- Student Problem

WEEK 13	DESCRIPTION
	***** HOLI BREAK *****
WEEK 14	
01.04.24	Tax Planning in respect of own or lease
02.04.24	Practical question
03.04.24	"
04.04.24	Sales of Assets used for scientific Research
05.04.24	Practical question
06.04.24	Student Problem
WEEK 15	
08.04.24	Make or buy decision
09.04.24	Repair, Replace
10.04.24	Renewal or Renovation of an Assets
12.04.24	Shut Down or continue Decision
13.04.24	Practical question
WEEK 16	
15.04.24	"
16.04.24	"
18.04.24	Student Problem
19.04.24	"
20.04.24	"
WEEK 17	
22.04.24	Revision
23.04.24	Revision
24.04.24	Revision
25.04.24	Revision
26.04.24	Revision
27.04.24	Revision

TIKA RAM GIRLS COLLEGE SONEPAT

Lesson Plan Format

NAME OF ASSISTANT/ASSOCIATE PROFESSOR MS. MEENAKSHI
 CLASS AND SECTION M. Com Final Year 4th Sem
 SUBJECT INTERNATIONAL MARKETING.

WEEK 1	DESCRIPTION
1.01.24	INTRODUCTION to International Marketing
2.01.24	"
3.01.24	Nature and Significance
4.01.24	"
5.01.24	Approaches to International Marketing
6.01.24	"
WEEK 2	
8.01.24	Concept of International Marketing Env.
9.01.24	"
10.01.24	Components of International Marketing Env.
11.01.24	"
12.01.24	Needs/Importance of Int. Market Env.
13.01.24	Revision
WEEK 3	
15.01.24	"
16.01.24	Concept of International Market Strategy
18.01.24	"
19.01.24	Factors and Opportunities for Entry into Foreign Market.
20.01.24	"
WEEK 4	
22.01.24	Revision of Unit - I
23.01.24	"
24.01.24	Concept of Foreign Market Selection
25.01.24	"
27.01.24	Global Market Segmentation
WEEK 5	
29.01.24	"
30.01.24	Selection of Foreign Markets
31.01.24	"
01.02.24	"
02.02.24	Emerging Issues and Development in International Marketing
03.02.24	"

WEEK 6	DESCRIPTION
05.02.24	Ethical and Social Issues
06.02.24	"
07.02.24	International Marketing of Services
08.02.24	"
09.02.24	Impact of Globalisation
10.02.24	"
WEEK 7	
12.02.24	Revision of UNIT → II
13.02.24	"
15.02.24	"
16.02.24	Test
17.02.24	"
WEEK 8	
19.02.24	Concept of Product Planning
20.02.24	"
21.02.24	Levels of Product.
22.02.24	Stages of New Product Development
23.02.24	Elements and Scope of Product planning
24.02.24	"
WEEK 9	
26.02.24	Concept of Test Marketing
27.02.24	"
28.02.24	Concepts of Brands
29.02.24	"
01.03.24	Concepts of Packaging and Labelling
02.03.24	"
WEEK 10	
04.03.24	Functions and Methods of Packaging
05.03.24	"
06.03.24	Significance of Labelling
07.03.24	Concept of Pricing Decision.
09.03.24	"
WEEK 11	
11.03.24	Procedure of Price Determination
12.03.24	"
13.03.24	International Pricing Policies and Strategies
14.03.24	"
15.03.24	"
16.03.24	Revision.
WEEK 12	
18.03.24	"
19.03.24	Test
20.03.24	"
21.03.24	"
22.03.24	Students Problems.

WEEK 13	DESCRIPTION
	----- HOLI BREAK-----
WEEK 14	
01.04.24	Concept of Promotion Decision
02.04.24	
03.04.24	Complexities and Issues of Promotion Decision.
04.04.24	"
05.04.24	Concept of International Advertising
06.04.24	"
WEEK 15	
08.04.24	Importance / Scope of Int. Advertising
09.04.24	"
10.04.24	Concept of Sales Promotion
12.04.24	"
13.04.24	Public Relations
WEEK 16	
15.04.24	"
16.04.24	Concept of Distribution Channels
18.04.24	Functions and types of Channels
19.04.24	"
20.04.24	Selection of foreign Distributors
WEEK 17	
22.04.24	"
23.04.24	International Logistics Decisions
24.04.24	"
25.04.24	Revision
26.04.24	"
27.04.24	"

TIKA RAM GIRLS COLLEGE SONEPAT

Lesson Plan Format

NAME OF ASSISTANT/ASSOCIATE PROFESSOR Alsha (Commerce department)
 CLASS AND SECTION M-Com 4th Sem
 SUBJECT Cost Accounting ^{Standard} & Reporting

WEEK 1	DESCRIPTION
1.01.24	Meaning of Cost Accountants of India - Introduction & objectives
2.01.24	Cost accounting standard board - Introduction, objectives and functions
3.01.24	GAAP - objectives, scope, nature
4.01.24	Definitions of the GAAP
5.01.24	— do —
6.01.24	— do —
WEEK 2	
8.01.24	Principles of cost elements in GAAP
9.01.24	— do —
10.01.24	Cost accounting standards - need importance
11.01.24	Procedure & revision of the standard and guidance notes issued by the ICAI
12.01.24	Over all recommendations of B.B Committee
13.01.24	— do —
WEEK 3	
15.01.24	— do —
16.01.24	Cost Accounting standard - 1 Classification of cost
18.01.24	— do —
19.01.24	— do —
20.01.24	— do —
WEEK 4	
22.01.24	Cost Accounting standard - 2 Capacity determination
23.01.24	— do —
24.01.24	Cost Accounting standard - 3 Production & operation overheads
25.01.24	— do —
27.01.24	— do —
WEEK 5	
29.01.24	Cost Accounting standard - 4 production for captive consumption
30.01.24	— do —
31.01.24	— do —
01.02.24	Cost Accounting standard - 5
02.02.24	— do —
03.02.24	— do —

WEEK 6	DESCRIPTION
05.02.24	Revision of standard 1, 2, 3
06.02.24	Revision of standard 4, 5
07.02.24	Cost accounting standard-6 on material cost
08.02.24	- do -
09.02.24	- do -
10.02.24	Cost accounting standard-7
WEEK 7	
12.02.24	- do -
13.02.24	Cost accounting standard-8
15.02.24	Revision of 6, 7 & 8 standard
16.02.24	Cost accounting standard-10 on direct expenses
17.02.24	- do -
WEEK 8	
19.02.24	Cost accounting standard-11 administrative overhead
20.02.24	Cost accounting standard-12 on repairs & maintenance
21.02.24	- do -
22.02.24	- do -
23.02.24	Cost accounting standard-13 service cost centre
24.02.24	Revision of 10, 11, 12 & 13 standard.
WEEK 9	
26.02.24	Cost accounting standard-15 selling & distribution overhead
27.02.24	Cost accounting standard-16 Depreciation and amortisation
28.02.24	Cost accounting standard-18 on research.
29.02.24	- do -
01.03.24	Cost accounting standard-19 joint costs
02.03.24	Revision of 15, 16, 18 & 19
WEEK 10	
04.03.24	Cost accounting standard-9 Packing material cost
05.03.24	- do -
06.03.24	- do -
07.03.24	Cost accounting standard-14 Pollution control cost
09.03.24	- do -
WEEK 11	
11.03.24	Revision of cost standard 9, & 14
12.03.24	Cost accounting standard 17 interest & financing charges
13.03.24	- do -
14.03.24	Cost accounting standard-20 royalty and technical know how fee
15.03.24	- do -
16.03.24	Revision of cost standard 17 & 20
WEEK 12	
18.03.24	Cost accounting standard-21 quality control
19.03.24	Cost accounting standard-22 manufacturing cost
20.03.24	- do -
21.03.24	- do -
22.03.24	- do -

DESCRIPTION	
WEEK 13	
	----- HOLI BREAK -----
WEEK 14	
01.04.24	Revision of Cost standard 21 & 22
02.04.24	Cost Accounting records and Cost Audit
03.04.24	- do -
04.04.24	- do -
05.04.24	- do -
06.04.24	- do -
WEEK 15	
08.04.24	Cost auditor
09.04.24	- do -
10.04.24	Cost accounting & assurance standard board
12.04.24	- do -
13.04.24	Revision of Cost accounting records, Cost audit, Cost auditor
WEEK 16	
15.04.24	Revision of Cost accounting accounting and assurance
16.04.24	Assignment on write a brief introduction of ICAI, its vision, mission objectives?
18.04.24	Cost Accounting standard-101 planning an audit of Cost statements
19.04.24	Cost accounting standard-102 Cost audit documentation
20.04.24	Cost accounting standard-103 Independent Cost auditor
WEEK 17	
22.04.24	- do -
23.04.24	Cost accounting standard-104 - knowledge of bus, its procedure & environment
24.04.24	- do -
25.04.24	Revision of Ist, II nd unit
26.04.24	Revision of III rd & IV th unit
27.04.24	Revision of all syllabus